#### Courtney, ReThink; Jed Fluxman, Florida Lime

### Jae Cox, Orlando and UCF Operations Manager





### Up to 15 mph

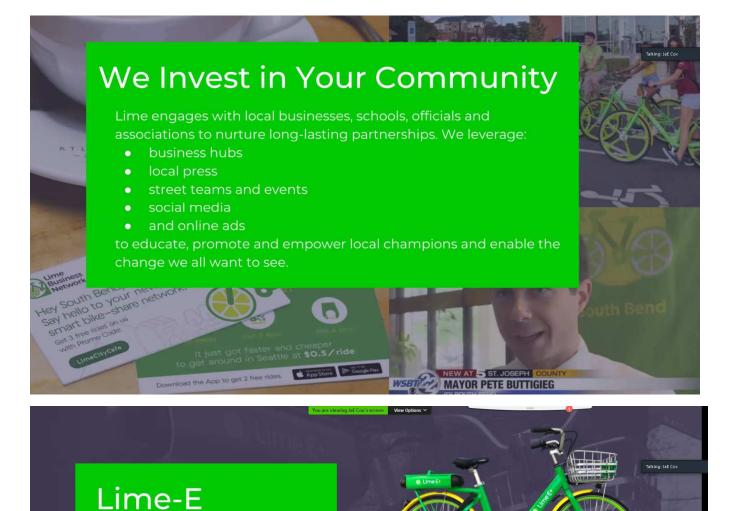


**Operations** Our operations team actively manages our bike fleet, rebalancing bikes and responding to any support calls.

**Customer Service** We maintain 24 hour customer service and respond to urgent issues within 2 hours during regular business hours.

Fleet management Our team will rebalance under-utilized bikes back into the fleet to meet higher demand and ensure distribution covers service area.

Maintenance We hire locally to cover all maintenance and routine checks of bikes. Balancing the fleet We ensure unused or underused bikes are rebalance into the fleet.





Pedal Assist Electric Bikes

#### Why go electric?

Lime-E senses the torque being put on the pedals and adds just the right boost to help you get where you're going quickly and effortlessly.

No strain. No sweat. Just a simple, cost effective way to turn the last mile into the last several miles, even over the hilliest urban terrain. MAX RANCE: 62 miles

**max speed:** 14.8 MPH

price for users: \$1 to unlock + \$0.15/min

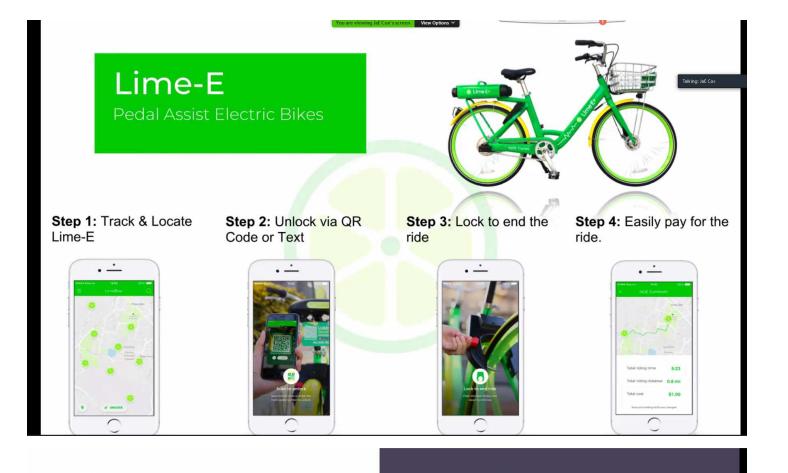
Cyclingsavy.org

Avg speed 5mph

Time spent on the bike: 8min/per ride (average)

Length of service commitment?

72lbs, weight of e-bike



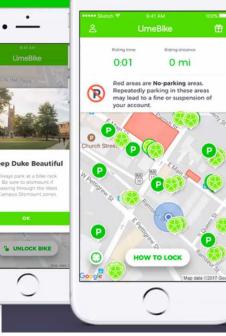
## Our approach to smart parking

- Educate users on legal bike parking;
- In-app instructions on how & where best to park;
- Geo-fence existing legal parking area in our app;
- Partner with cities to develop more bike-friendly parking;
- Our operations team will respond to parking concerns;

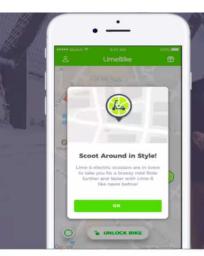


P

Recommended Parking Spots







### Lime-S

Electric Scooters

### Hop on and ride!

Smaller and more agile than a bike, Lime-S electric scooters are a convenient new mobility option that let you zip around the city pedal-free.

They require minimal parking space and are incredibly fun to ride!

### MAX RANCE: 37 miles

**max speed:** 14.8 MPH

**PRICE FOR USERS:** \$1 unlocking fee \$0.15/minute to ride

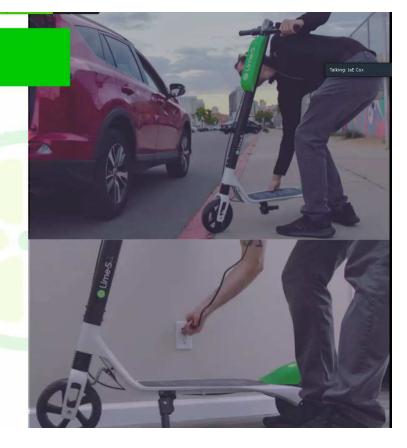


### Cities that have these in FL: Ft. Lauderdale (500 units, 100K rides over a month)

### **Lime Juicers**

Community members can earn money charging Lime scooters!

- 1) Juicers sign up through our app
- 2) Every evening, Juicers reserve scooters for charging
- 3) Juicers retrieve scooters and charge them overnight
- 4) Juicers return scooters to designated locations in the morning and get \$\$!

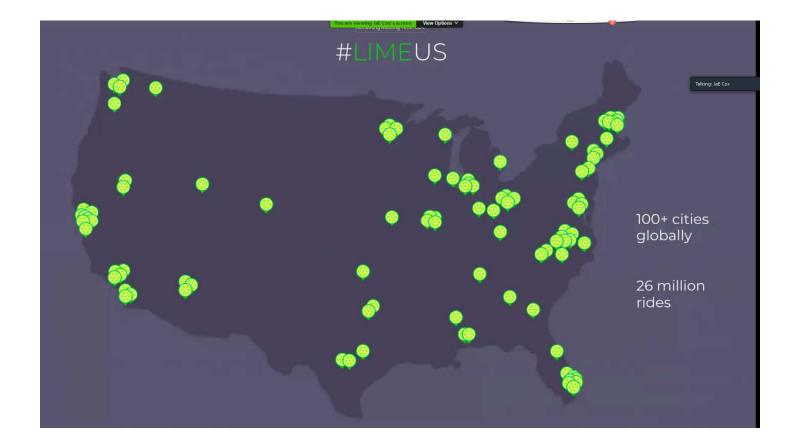




### We use **data** to make urban mobility **smarter**

lking: JaE Co:

- Free of docking stations, the optimal smart mobility program can be designed based on usage and actual rider demand data
- We share our data with cities for smarter mobility planning
- We support existing public transit, with 27% of our rides starting and finishing near transit stops



# Advantages of dock-free bike sharing

No upfront capital investment required; translating to more affordable rides for users.

Devices **conveniently available**, allowing door-to-door trips.

**Enhanced coverage** and lower costs mean enough devices to equitably serve the public or be available to all sectors of the community.

### Introducing New Markets



### Why do Cities want dockless<sup>Taking Jefflumen</sup> electric scooter and/or bikeshare programs?

alking: Jed Flu

- Reduce carbon emissions
- Improve traffic congestion
- Offer transportation alternatives
- Solve First & Last Mile problem

## How do Cities launch new programs?

- Pass local ordinances
- Permit Applications
- MOU
- RFP

### Florida Market



### 400 Orlando



Lime and You

We are eager to serve.

Thank You

Jed Fluxman - General Manager Jed@li.me

Vivian Myrtetus - Community Affairs Manager <sub>Vivian@li.me</sub>

### Scooters

- Ft. Lauderdale
- Miami (Ordinance Passed)
- Tampa (Ordinance Passed)

#### Ordinance Scheduled

Gainesville

### E-Bikes & Bikes

- UCF & City of Orlando
- Key Biscayne
- Miami Lakes
- Miami Shores/Barry University
- North Miami/ Johnson & Wales University

alking: Jed Fluxm

- North Bay Village
- St. Thomas University
- Unincorporated Miami Dade

JaE Cox - Local Operations Manager jayson@li.me Every city has the ability to deem them legal; city can say whether it is legal in just sidewalks or roads; statewide only human powered on sidewalks, localities can govern motorized vehicles

FL Law have to have lights on bike, under certain age of helmet