

## Up to 15 mph



Operations Our operations team actively manages our bike fleet, rebalancing bikes and responding to any support calls.

Customer Service We maintain 24 hour customer service and respond to urgent issues within 2 hours during regular business hours.

Fleet management Our team will rebalance under-utilized bikes back into the fleet to meet higher demand and ensure distribution covers service area.
Maintenance We hire locally to cover all maintenance and routine checks of bikes. Balancing the fleet We ensure unused or underused bikes are rebalance into the fleet.

## We Invest in Your Community

Lime engages with local businesses, schools, officials and associations to nurture long-lasting partnerships. We leverage:

- business hubs
- local press
- street teams and events
- social media
- and online ads
to educate, promote and empower local champions and enable the change we all want to see.



## Cyclingsavy.org

## Avg speed 5mph

Time spent on the bike: $8 \mathrm{~min} /$ per ride (average)

## Length of service commitment?

72lbs, weight of e-bike



Pedal Assist Electric Bikes

Step 2: Unlock via QR Code or Text

Step 3: Lock to end the ride



Step 4: Easily pay for the ride.


## Our approach to

 smart parking- Educate users on legal bike parking;
- In-app instructions on how \& where best to park;
- Geo-fence existing legal parking area in our app;
- Partner with cities to develop more bike-friendly parking;
- Our operations team will respond to parking concerns;


Available
Bikes
Recommended Parking Spots



Cities that have these in FL: Ft. Lauderdale (500 units, 100 K rides over a month)

## Lime Juicers

Community members can earn money charging Lime scooters!

1) Juicers sign up through our app
2) Every evening, Juicers reserve scooters for charging
3) Juicers retrieve scooters and charge them overnight
4) Juicers return scooters to designated locations in the morning - and get \$\$!



## We use data to make urban mobility smarter



- Free of docking stations, the optimal smart mobility program can be designed based on usage and actual rider demand data
- We share our data with cities for smarter mobility planning
- We support existing public transit, with $27 \%$ of our rides starting and finishing near transit stops



## Advantages of dock-free bike sharing

No upfront capital investment required; translating to more affordable rides for users.

Devices conveniently available, allowing door-to-door trips.

Enhanced coverage and lower costs mean enough devices to equitably serve the public or be available to all sectors of the community.

## Introducing New Markets

Why do Cities want dockless electric scooter and/or bikeshare programs?

- Reduce carbon emissions
- Improve traffic congestion
- Offer transportation alternatives
- Solve First \& Last Mile problem


## How do Cities launch new programs?

- Pass local ordinances
- Permit Applications
- MOU
- RFP



## Scooters

- Ft. Lauderdale
- Miami (Ordinance Passed)
- Tampa (Ordinance Passed)


## Ordinance Scheduled

- Gainesville


## E-Bikes \& Bikes

- UCF \& City of Orlando
- Key Biscayne
- Miami Lakes
- Miami Shores/Barry University
- North Miami/ Johnson \& Wales University
- North Bay Village
- St. Thomas University
- Unincorporated Miami Dade


## 400 Orlando

## Thank You

We are eager to serve.

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Every city has the ability to deem them legal; city can say whether it is legal in just sidewalks or roads; statewide only human powered on sidewalks, localities can govern motorized vehicles

FL Law have to have lights on bike, under certain age of helmet

